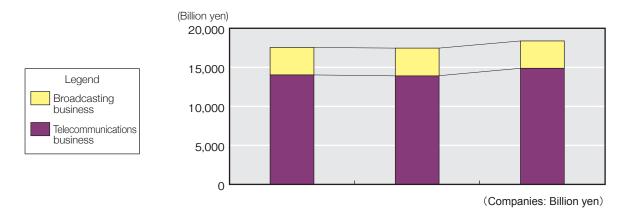
# Chapter 1 Movements in the Info-communications Industry As a Whole

#### 1-1 Trends of Sales in the Communications and Broadcasting Industry

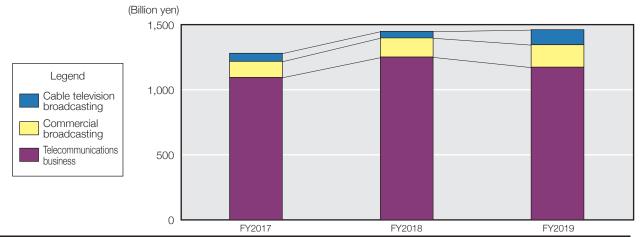


|   |      |                               | F                   | Y2017    | F                   | Y2018    | FY2019              |                 |  |
|---|------|-------------------------------|---------------------|----------|---------------------|----------|---------------------|-----------------|--|
|   |      |                               | Number of companies |          | Number of companies |          | Number of companies | Sales<br>amount |  |
| Communications and broadcasting industry in total |      |                               | 946                 | 17,541.2 | 976                 | 17,457.8 | 948                 | 18,376.0        |  |
|   | Tele | Telecommunications business   |                     | 14,023.8 | 403                 | 13,903.2 | 407                 | 14,872.6        |  |
|   | Broa | adcasting business            | 571                 | 3,517.4  | 573                 | 3,554.6  | 541                 | 3,503.3         |  |
|   |      | Commercial broadcasting       | 359                 | 2,320.7  | 376                 | 2,387.5  | 351                 | 2,252.3         |  |
|   |      | Cable television broadcasting | 211                 | 479.0    | 196                 | 429.8    | 189                 | 513.7           |  |
|   |      | NHK                           | 1                   | 717.7    | 1                   | 737.3    | 1                   | 737.3           |  |

Note: The data on NHK are based on Published Material

The aging comparison requires attention on the grounds that the number of valid responses varies from year to year \*Compiled by TCA based on data publicized by the Ministry of Internal Affairs and Communications

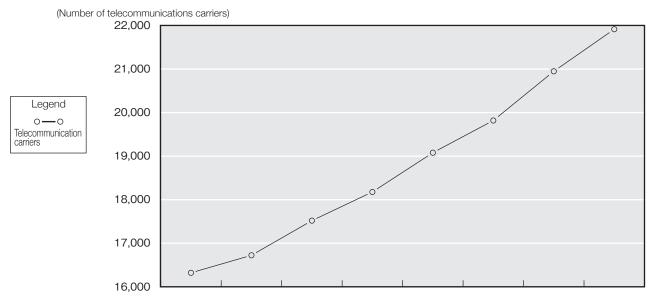
### 1-2 Trends in Amounts of Investment in Plant and Equipment Acquired by the Communications and Broadcasting Industry



|                        |  | Communications and<br>Broadcasting Industry |             | Telecommunications business |             | Broadcasting business |             | Commercial broadcasting |             | Cable television broadcasting |             |
|------------------------|--|---|-------------|-----------------------------|-------------|-----------------------|-------------|-------------------------|-------------|-------------------------------|-------------|
|                        |  | companies                                   | Billion yen | companies                   | Billion yen | companies             | Billion yen | companies               | Billion yen | companies                     | Billion yen |
|                        | Amounts of investment in plant and equipment                   | 561   | 1,279.9     | 205                         | 1,094.4     | 356                   | 185.5       | 198                     | 123.0       | 158                           | 62.5        |
| Amount<br>of<br>FY2017 | Amounts of investment in plant and equipment (except software) | 550   | 1,151.5     | 199                         | 978.4       | 351                   | 173.0       | 194                     | 111.3       | 157                           | 61.8        |
|                        | Software   | 249   | 128.5       | 91                          | 116.0       | 158                   | 12.5        | 110                     | 11.7        | 48                            | 0.8         |
|                        | Amounts of investment in plant and equipment                   | 599   | 1,448.1     | 232                         | 1,250.8     | 367                   | 197.4       | 209                     | 147.2       | 158                           | 50.1        |
| Amount<br>of<br>FY2018 | Amounts of investment in plant and equipment (except software) | 574   | 1,282.9     | 218                         | 1,099.4     | 356                   | 183.5       | 201                     | 134.8       | 155                           | 48.6        |
|                        | Software   | 281   | 165.2       | 109                         | 151.3       | 172                   | 13.9        | 125                     | 12.4        | 47                            | 1.5         |
|                        | Amounts of investment in plant and equipment                   | 561   | 1,461.0     | 216                         | 1,172.9     | 345                   | 288.2       | 196                     | 172.6       | 149                           | 115.5       |
| Amount<br>of<br>FY2019 | Amounts of investment in plant and equipment (except software) | 542   | 1,246.0     | 204                         | 971.2       | 338                   | 274.8       | 190                     | 161.0       | 148                           | 113.8       |
|                        | Software   | 274   | 215.1       | 106                         | 201.7       | 168                   | 13.3        | 119                     | 11.6        | 49                            | 1.7         |

Note: The aging comparison requires attention on the grounds that the number of valid responses varies from year to year \*Compiled by TCA based on data publicized by the Ministry of Internal Affairs and Communications

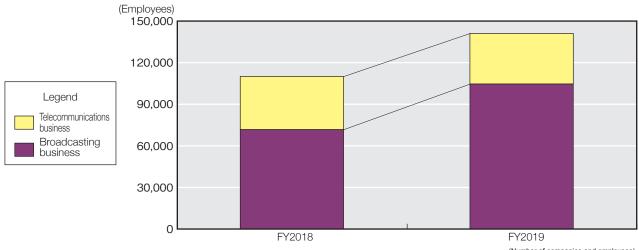
#### 1-3 Trend of the Number of Telecommunications Carriers



|  |        |        |        |        |        |        |        | (Companies) |
|--|--------|--------|--------|--------|--------|--------|--------|-------------|
| (Figures are current as of the end of each fiscal year.) | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020      |
| Number of telecommunications carriers                    | 16,321 | 16,723 | 17,519 | 18,177 | 19,079 | 19,818 | 20,947 | 21,913      |

<sup>\*</sup>Compiled by TCA based on data publicized by the Ministry of Internal Affairs and Communications

## 1-4 Number of Employees in the Communications and Broadcasting Industry (by Type of Service and Type of Employment)



(Number of companies and employees)

|                     |                                 |                                     | Communications |                             |        |                       |        |                         |        |                               |        |        |
|---------------------|---------------------------------|-------------------------------------|----------------|-----------------------------|--------|-----------------------|--------|-------------------------|--------|-------------------------------|--------|--------|
|                     |                                 | and Broadcasting<br>Industry        |                | Telecommunications business |        | Broadcasting business |        | Commercial broadcasting |        | Cable television broadcasting |        |        |
|                     |                                 | FY2018                              | FY2019         | FY2018                      | FY2019 | FY2018                | FY2019 | FY2018                  | FY2019 | FY2018                        | FY2019 |        |
| Number of companies |                                 | 891                                 | 896            | 348                         | 374    | 543                   | 522    | 362                     | 342    | 181                           | 180    |        |
| N                   | Number of employees             |                                     | 110,016        | 141,033                     | 71,685 | 104,578               | 38,331 | 36,455                  | 30,579 | 25,875                        | 7,752  | 10,580 |
|                     | Number of regular employees     |                                     | 109,477        | 140,359                     | 71,673 | 104,516               | 37,804 | 35,843                  | 30,064 | 25,265                        | 7,740  | 10,578 |
|                     | Permanent                       | employees                           | 84,463         | 100,840                     | 53,800 | 71,523                | 30,663 | 29,317                  | 24,599 | 20,662                        | 6,064  | 8,655  |
|                     |                                 | nent employees<br>workers, etc.)    | 12,211         | 20,193                      | 8,006  | 16,227                | 4,205  | 3,966                   | 3,296  | 2,634                         | 909    | 1,332  |
|                     |                                 | detached to other<br>/organizations | 10,132         | 13,098                      | 9,171  | 12,116                | 961    | 982                     | 884    | 718                           | 77     | 264    |
|                     | Temporary er                    | nployees                            | 539            | 674                         | 12     | 62                    | 527    | 612                     | 515    | 610                           | 12     | 2      |
| D                   | Dispatched employees            |                                     | 17,109         | 22,524                      | 10,639 | 15,899                | 6,470  | 6,625                   | 5,887  | 5,649                         | 583    | 976    |
| Ν                   | Number of employees per company |                                     | 123            | 157                         | 206    | 280                   | 71     | 70                      | 84     | 76                            | 43     | 59     |

Note: The aging comparison requires attention on the grounds that the number of valid responses varies from year to year \*Compiled by TCA based on data publicized by the Ministry of Internal Affairs and Communications